



International Caterers Association

International Caterers Association - 3601 East Joppa Road
Baltimore, Maryland 21234 - (410) 931-8100



Peer to Peer Learning – ICA Roundtable

Different Fees

Timothy Richard – June 23, 2015

Q: How do you handle delivery fees? Do you have a delivery fee? If so, how much? What does this fee cover? Do you have a separate delivery team, or does your event staff load the truck, deliver, unload and set up?

A: Pifferrer- We charge for a 10 hour day that includes three hours to set up five hours for the event in two hours to clean up everyone is paid their full rate (event staff loads unloads and reloads)

Cory Gosik- We have our operations department load all trucks. Chefs and Event Leads drive the truck to the event site. All other staff meets on site. The event staff unloads at that point. We also charge full rate for every staff member from when they arrive to when they depart. Those times vary depending on the complexity of the set up. Great question!

Heidi Dietel Brice- We have delivery fees for corporate drop offs only. Charges are based on distance and time of day along with weekday and weekend rates. Warehouse team loads truck and unloads after event or delivery conclusion. We do have a separate delivery team however if volume permits service team will assist in that capacity. For full service events, the Supervisor and lead culinary arrive at our commissary an hour prior to departure, remaining team meets on site. Additional fees apply for events further than 45min of our commissary as the service team will all depart from our location instead of meeting onsite.

Margot Jones- We do just what Cory Gosik does. We have an Operations Department that handles all packing, deliveries and unpacking after events. All on site staff loads and unloads trucks at event. We charge anywhere from \$10-\$100 plus for deliveries depending on complexity of set up and distance of event. We just discussed in our sales meeting about charging additional for events that have a lot of set up and need 2 or 3 delivery people to set up in time.

Timothy Richard- I like the idea of the event manger helping with the pack. Seems like it would help avoid any surprises when they arrive onsite!